WFT Success Story

Challenge

Highlights:

- Reduced system availability due to unplanned downtimes
- Lack of highly available infrastructure
- Longer system provisioning and system refresh times
- Missed business growth opportunity
- High operations cost
- No protection against disasters

The client is a leading global media technology provider for the creation, distribution and monetization of media assets for global media organizations, enterprise users and individual creative professionals.

The client continues to experience unprecedented growth and demand for their innovative products throughout the world; However, as a fast-growing media technology provider running SAP for their critical business, they faced constant challenges with the provisioning of new SAP landscapes and in supporting various business initiatives within the company.

The client's current SAP landscape consists of ECC, Solution Manager, Taxware, Livelink, PI/PO and Webdispatcher which are hosted by a third-party vendor.

The client did not want to continue making investments in maintaining data centers, server farms and infrastructure technicians so they began considering Cloud as a potential alternative. They also wanted to find a more agile way to deliver IT by outsourcing SAP Basis and Cloud Infrastructure.

Solution

Highlights

- Highly available (99.9%) and disaster protected SAP landscape in cloud
- Minimal downtime SAP heterogeneous migration to cloud
- Proactive end to end support including infrastructure and SAP applications.
- No upfront costs to customer

Wharfedale is a strategic Gold Partner with Microsoft specializing in migrating and running SAP Workload on Azure. Wharfedale works closely with Microsoft Azure Engineering team to optimize SAP and HANA workloads on Azure.

Accomplishment:

- We worked with Microsoft team to educate the customer about benefits on running in Azure
- We conducted technical workshop to gather information on SAP landscape
- Recommended conversion from Oracle to MS SQL database for the SAP landscape
- We designed the target SAP solution on Azure.
- We designed the SAP migration process – based on SAP OS/DB migration – to convert Oracle to MS SQL
- We are in process of conducting POC for the customer.

Value Proposition

Highlights:

- Zero Dollar Down Migration Program
- Seamless Migration from Current Hosting to New Hosting
- SAP High Availability and Disaster Recovery Setup
- HANA Migration (DMO migration to HANA)
- Migration of SAP systems to cloud with very little business disruption
- In budget migration with No upfront cost to customer

Wharfedale's Unique Offerings also included the following for the client:
- The client signed up for Azure Commit with Microsoft
- The client signed with Wharfedale for SAP Managed Services
  - Subscription per month includes the following:
    - Design SAP infrastructure in Azure (Including Network Design)
    - Migration to Azure
    - Upgrade to HANA (Business Suite)
    - Operating Systems Upgrade
    - SAP System Refreshes
    - High Availability Setup
    - Disaster Recovery Setup
    - 24 x 7 x 365 SAP Infrastructure Support Services in Azure
    - 24 x 7 x 365 SAP Basis & Security Managed Services
    - SAP Cloud Real-time Dashboard (Cost and Performance)

Things to come in near future:
- After successful completion of POC, migrate entire SAP landscape to Azure
- Provide managed services for Cloud Administration, OS administration and SAP Basis (including DB)
- Establish monitoring & backups for SAP landscape
- Create HA and DR solution for the SAP landscape
- Manage DR solution and conduct tests twice a year

Business Benefits

Highlights:

After moving to Azure, the expected benefits include:
- Azure guaranteed 99.9% uptime
- Server provisioning within hours to help support business growth
- Improved Performance (Production up to 52.89%)
- Systems Refreshes timeline reduced from weeks to hours
- High Availability for critical SAP landscapes including Production
- Disaster Recovery capabilities for SAP Production Environment
- Zero dollar down migration – AMS price includes all
- Reduced unplanned downtime – better availability
- Elasticity to grow and shrink infrastructure
- Reduced downtime for planned activities like upgrades and patching – HA provides this capability
- Conversion from old legacy infrastructure to better & faster infrastructure
- Conversion from unsupported DB version to the latest MS SQL DB
- Overall costs reduction to the tune of 30%
- Pay as You Go Model (PAYG) reduces TCO (Total Cost of Ownership) for SAP Landscape
- Dashboard for current costs and expected future costs with cost breakdown
- Dashboard provides Cost Breakdown by SAP Landscapes and each resource used within Azure
- World class managed services based on SAP Run SAP Like a Factory (RSLF) methodology

About Wharfedale Technologies Inc.
Wharfedale Technologies Inc. (WFT Cloud) is a leading technology consulting firm specializing in infrastructure integrations and cloud services in support of SAP solutions, as well as private/public hybrid cloud solutions. WFT is also an SAP-certified provider of cloud and hosting services and offers solutions for high availability, disaster recovery, advanced sizing for virtualization, backup/recovery integration, systems refresh automation and landscape optimization. WFT Cloud is also a Gold Partner of Microsoft cloud platform.

For more information on Wharfedale and WFT Cloud services, please visit http://www.wftcloud.com or call us at (888) 533-3113.